



TinMountain
CONSERVATION
CENTER

ANNUAL REPORT 2020-2021



Tin Mountain Conservation Center

1245 Bald Hill Road, Albany, NH 03818

www.tinmountain.org • 603-447-6991 • info@tinmountain.org

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Ben Groppe, Trout Ecology Intern
Jennifer Moore, Educational Intern

Highlights

Fall 2020

- Capital Campaign launched, received first donation
- Research: Woody Additions added to Black Brook and Mason Brook
- Working with all schools in SAU #9 and #13 and MSAD #72

Winter 2021

- Purchased 78 acres across the street from the NLC
- Paid off mortgage on NLC
- Winter camp resumes, half day, all outside

Spring 2021

- Second Annual Online First Season Auction
- First Kennett Middle School River Programs
- Four Research interns on board: Avian and Trout
- Three college scholarships awarded to high school seniors
- Record number of homeschool students

Summer 2021

- Building demolished on new property
- Trail work begins for Accessible Nature Trail
- Summer Camp returns in person with modifications
- Linda Cryan hired as Business Manager
- MWARBHC returns, Early Bird ride added
- KHS students created interpretive signs for the Ravine Trail in the Pine Hill Community Forest
- TMCC Summer camp offered in COOS County
- Reached \$1 million in the Capital Campaign

Tin Mountain Conservation Center's Mission

To promote an appreciation of the natural environmental among children, adults, and families through hands-on programs in the schools, at camps, and in the community and to demonstrate responsible stewardship of natural resources through land protection, research, sustainable forestry, agriculture, and energy.

2020-2021 Fiscal Year Update

from the Board Chair and Executive Director

For over 40 years, Tin Mountain Conservation Center has held fast to its founding mission of promoting an appreciation of the environment in children, adults, families, and the community through experiential programming. The mission continued with the purchase of 78 acres of land across the street from the Nature Learning Center, which also served as the catalyst for the launch of Tin Mountain's "Planting Seeds, The Next Forty Years" capital campaign.

The sense of community that resulted from the campaign was palpable. The Bald Hill neighborhood came together to support the campaign, as did individuals, businesses, and foundations, all of whom stepped up in support of this transformative project. (See the Capital Campaign letter on p13 for details.)

In addition to the Capital Campaign, we delivered programs to over 3500 students in the greater Mt. Washington Valley (MWV) and Western Maine, including Gorham and Berlin Schools north of the notches. Classes were held outside or remotely as COVID continued to be a challenge. New classes with Kennett Middle School led students to study the ecology of the Swift River that runs behind their school. Expanded phenology field programs at both Kennett High School (KHS) and Fryeburg Academy (FA) took high school students outside to explore during the 'less-than-normal' academic year. KHS students also designed interpretive signage for the Ravine Trail of the Pine Hill Community Forest that traverses the High School Property. This multi-disciplinary project included freshmen through seniors in the environmental science, art, history, and construction classes who all worked together to create these incredible trail signs.



After having to cancel or modify camps, programs and events in 2020, it was wonderful to hear the laughter of over 155 campers enjoying summer camp activities. A cabin full of interns conducted avian point counts, did woody additions for trout habitat research, and monitored 11 kestrel boxes and a loon nest. Our Nature Program Series continued to be popular with 1360+ people attending online programs and 475 joining field

sessions. After the 2020 cancellation, we hosted a modified 48th annual Mt. Washington Auto Road Bicycle Hillclimb.

Linda Cryan joined us in July as our full time Business Manager and we welcomed Elizabeth Seabury and Jason Rockwell Salgo to the Board of Trustees. All three bring a wealth of educational experience and financial knowledge to Tin Mountain. Welcome aboard.

As COVID continued to keep all of us on high alert throughout the year, our staff and board remained adaptive at making things work. Our Teacher/Naturalists continually evolved to the ever-changing status of the virus, offered in-person field trips with fewer participants, and met campers at trailheads and boat launches for summer camp. Resilience and creativity ran deep at Tin Mountain!

At the end of a tough two years, we are stronger than ever because of you, our donors and friends who provide us the strength to go forward with confidence. In addition to helping with special events such as the new Window Dressers campaign, you continue to help with ongoing tasks such as maintaining gardens, shoveling snow, cleaning the building, and ongoing trail maintenance. Our Board of Trustees serve on committees, volunteer at special events, raise funds, and provide guidance to the organization. We are grateful for all our members and donors who continue to stand strong and support Tin Mountain. Thank you.

An exciting slate of projects is on deck for the new fiscal year, including completing our capital campaign goals, all while delivering on our mission provide the highest quality environmental education experiences for ALL.



Joi Rankine

Executive Director

Nancy Devine

Board Chair

Financial Statement

October 1, 2020 - September 30, 2021

Fiscal Year 2021 was a remarkable year for TMCC despite operational challenges due to Covid-19. We launched a successful Capital Campaign and used funds raised to pay off our mortgage debt. We disbursed approximately \$250,000 to acquire 73 acres of land across from the Nature Learning Center and are in the process of building an Accessible Nature Trail and Pavilion. We also allocated funds to a new capital maintenance reserve and almost doubled our endowment through contributions and market gains. Our balance sheet is exceptionally strong. While we have a high cash balance the majority is restricted for Capital Campaign projects and other activities restricted by the donors.

Statement of Activities for the Year Ended September 30, 2020

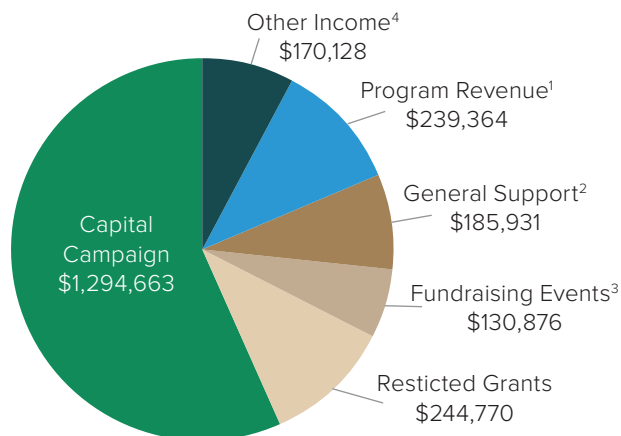
REVENUE	9/30/21	9/30/20
Program Revenue ¹	239,364	181,405
General Support ²	185,931	206,494
Fundraising Events ³	130,876	91,041
Resticted Grants	244,770	355,323
Capital Campaign	1,294,663	
Other Income ⁴	170,128	45,479
Total Revenue	\$2,265,731	\$879,742
EXPENSES	9/30/21	9/30/20
Program Related	579,050	502,922
Fundraising	134,443	125,721
Administrative	197,824	155,928
Total Expenses	\$911,317	\$784,571
Change in net assets	\$1,354,414	\$95,171

Statement of Financial Position September 30, 2020

ASSETS	9/30/21	9/30/20
Cash, Unrestricted	35,004	45,969
Cash, Restricted	627,400	221,651
Accounts Receivable	98,237	60,591
Other Current Assets	183,370	11,556
Long Term Pledges Receivable	110,980	-
Endowment	963,244	553,787
Property and Equipment	2,344,723	2,165,443
Total Assets	\$4,362,958	\$3,058,997
LIABILITIES		
Payables and accrued expenses	78,872	31,361
Mortgage due	-	97,964
Net assets, unrestricted	2,782,085	2,196,445
Net assets with donor restrictions	1,502,001	733,227
Total Liabilities	\$4,362,958	\$3,058,997

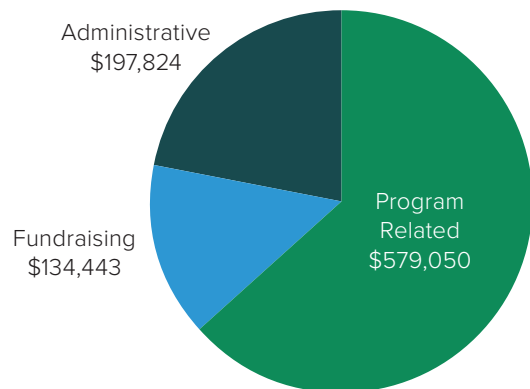
Revenue

Operational revenue (exclusive of capital campaign and endowment revenue) this fiscal year was a bit higher than last year. Revenue increased slightly due to modified Camp and Event activities held in Summer 2021, which were cancelled last year.



Expenses

Operational expenses increased with revenue over the prior year since we were able to restart some activities that had been cancelled due to Covid-19.



¹ Schools, Camp, Nature Programs, Conservation Projects. ² Membership and donations. ³ First Season, Hillclimb Bike Race.

⁴ Rental income, investment income, miscellaneous.

Grants Awarded 2020-2021

Capital Campaign

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The Robert & Dorothy Goldberg
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Avian Research –Conservation
Stewardship Program, NRCS
Brook Trout Habitat Enhancement:
National Fish and Wildlife Foundation
Brook Trout Habitat Enhancement
Moose Plate Grant Program
Forest Management: Environmental
Quality Incentives Program, NRCS

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Ragged Mountain Equipment
Bank of New Hampshire
White Mountain Oil and Propane
White Birch Books, Environmental
Book Club Sponsor

Legacy Gifts

Long term planning will ensure that your personal legacy will live on at Tin Mountain educating, protecting, and inspiring future generations. Join a growing group of friends as a member of the Barbara Rockwell Henry Legacy Society. The Society enables members and friends to witness the strength of a legacy gift, memorialize a loved one and secure the future of Tin Mountain. Please consider one of the many options for making a provision within your estate plan for Tin Mountain Conservation Center. To learn more about including Tin Mountain in your estate planning please contact Executive Director, Lori Jean Kinsey at 603-447-6991, or 1245 Bald Hill Road, Albany, NH 03818. Gifts may include Bequests, Charitable Trusts, IRA gifts, or donations of stocks, bonds, or other assets.

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Memorial Tributes

Cindy Hansen

Cindy loved the natural world. She especially enjoyed watching birds and observing wildlife in her backyard as well as gardening of all sorts, from flowers to tomatoes. She was very creative making beautiful creations inspired by the natural world. Hiking, camping, and cross country skiing were ways she liked exploring nature. I will always remember walking through the Mountain Laurel Patch at Tin Mountain at peak bloom with Cindy.

Dr. Michael Cline

Many people remember Mike as an avid forester who loved trees. Perhaps you didn't know that he was also an avid birder, loved the annual tradition of the spotted salamander migration, enjoyed cross country skiing, searching for rare wildflowers, and making maple syrup. We miss Mike at Tin Mountain but have honored him with a beautiful new kiosk on the Dr. Michael Cline Memorial Forest

created by past staff member Donna Dolan. She put her heart and art into the beautiful sign that celebrates all that Mike loved in the natural world.

Stephen G Card

of Fryeburg, loved the outdoors. He and his wife Linda raised three children whom he frequently took outside as they were growing up—fishing, hiking, canoeing, and camping were favorite activities that those children now enjoy with their own children today. Steve enjoyed history, maps, and 'taking the scenic route.' Professionally he was a lumber inspector with the Northeastern Lumber Manufacturers Association, and he carried his love and extensive knowledge of trees and the outdoors into his volunteer work. He volunteered with Tin Mountain to conduct bird counts, monitor trees, and build bat houses; he also enjoyed participating in educational programs. Steve's family gives to Tin Mountain each year in his honor to continue supporting the organization of which he was so fond.



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Planting Seeds, The Next Forty Years

During the past year Tin Mountain Conservation Center celebrated its 40th anniversary. This stands as a major milestone for Tin Mountain. Since its inception in 1980, Tin Mountain has provided a local source for conservation, environmental education, outdoor recreation, and research by offering a range of outdoor experiences for all people.

In order to forge a solid foundation for the next 40 years, we embarked on a capital campaign in 2021 despite the challenges of the Covid pandemic. We are pleased to announce that we have met the campaign goal of \$1,350,000. These funds will provide funding for five essential projects that hold future promise and sustainability for Tin Mountain. During the campaign we obtained tremendous support from our dedicated members and donors. We also were successful in attracting new donors, foundations, and local supporters. Every dona-



tion, regardless of whether it was from an individual, family, foundation or business, helped us to meet our objectives and achieve our campaign goal.

The Planting Seeds campaign strengthened our foundation by providing us with additional lands (300+ acres) at our Bald Hill location, and increased our membership. It also enabled us to pay

off our mortgage and establish an endowment making us debt free and stronger financially speaking. We are working to grow our membership, expand environmental education programs, conduct additional

research projects, and complete an accessible nature trail across the street from the Nature Learning Center on the newly acquired land. This important feature, combined with our newly created native species arboretum, promises to provide everyone with access to the natural environment. It is a key element in our attempt to reach and provide environmental access to all communities and all people.

The generous support Tin Mountain has received ensures that we be able to continue and expand our efforts and programming in conservation, outdoor recreation and environmental education. We remain thoroughly committed to our mission and wish to thank all those who have made Tin Mountain a reality both in the past and positioned us for continued success for the next 40 years. Please stay tuned for further good news!

With thanks and gratitude.

Rick Steber


Capital Campaign Chair



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