



TinMountain
CONSERVATION
CENTER

ANNUAL REPORT 2021-2022



Tin Mountain Conservation Center

1245 Bald Hill Road, Albany, NH 03818

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Highlights

Fall 2021

- Start of the 41st year of school programs in the greater Mount Washington Valley and western Maine reaching over 3500 students K-12
- Jotham Oliver retires as Mt. Washington Auto Road Bicycle Hillclimb Coordinator
- Erin Holmes joins TMCC as the new Mt. Washington Auto Road Bicycle Hillclimb Coordinator

Winter 2022

- 33rd year of the Christmas Bird Count
- Winter Camp continues as half day, all outside, due to COVID

Spring 2022

- 29 years of weekly bird walks at the Brownfield Bog during the month of May
- In person Nature Programs resume at the Nature Learning Center (NLC)
- Ed Boyle, Jason Rockwell Salgo, and Rick Steber join TMCC Board of Directors
- Heather McKendry joins TMCC staff as the Outreach Coordinator

Summer 2022

- Recon Trail Design, Maine Drystone, and Peter Smart work in earnest on the Accessible Nature Trail
- Greenside Timberframe Construction Co completes the pavilion on the Accessible Nature Trail
- Motus Tower construction begins
- Research Department completes 1.5 miles of woody additions on Melvin River in Tuftonboro, and an unnamed tributary in Wolfeboro
- MWARBH back to pre-Covid protocols
- Infestation of Spongy Moths on the TMCC Albany property
- TMCC Nature Learning Center opens on weekends

Tin Mountain Conservation Center's Mission

To promote an appreciation of the natural environment among children, adults, and families through hands-on programs in the schools, at camps, and in the community and to demonstrate responsible stewardship of natural resources through land protection, research, sustainable forestry, agriculture, and energy.

2021-2022 Fiscal Year Update

from the Board Chair and Executive Director

Thanks to all who supported Tin Mountain's Planting Seeds Capital Campaign, 2022 was a year of building. It was fascinating to watch as our vision came to life:

- From a rocky, forested landscape, the 1.2 mile Accessible Nature Trail became a naturally smooth surface opening up nature to all. A trail was born. The fine team of Recon Trail Design, Maine Drystone, and volunteer Peter Smart, did a spectacular job.
- In virtually two days, the folks at Greenside Timber Frame Construction Company erected a beautiful 4 bent timber frame pavilion. People can gather here for lunch, take shelter from sun, rain, or snow, and school groups can meet for classes. We are excited to host some of our popular Nature Program Series events in The Kendal C. and Anna Ham Charitable Foundation Pavilion. The line is blurred between art and function with these two additions to Tin Mountain.

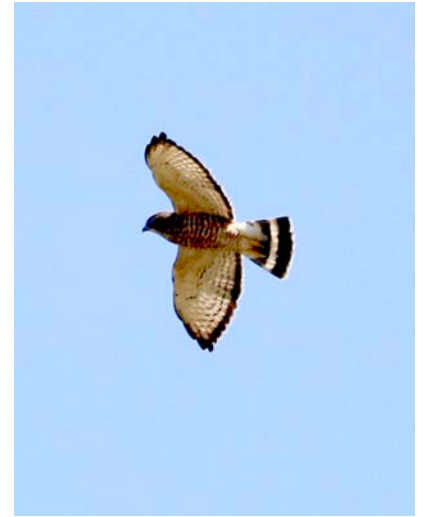
In June of 2022, we opened for weekends and welcomed Outreach Coordinator, Heather McKendry to our staff. She is building an onsite programmatic vision for Tin Mountain for seven day access. Her energy is contagious and we have welcomed many new members since Heather's arrival at Tin Mountain.

We also continued to build on the strong foundation of our school programs, summer camps, nature programs, and research programs throughout the year:

- 2022 school year was quite successful in laying the groundwork for building community science projects. Teacher/Naturalist Mike Dufilho planted the seeds for collecting data on a variety of projects including Monarch Butterflies, forest health, and bird migration. This real time data collection is inspiring for students and teachers alike. Watch as the stories unfold.
- Summer camp re-emerged better than ever building in stature after COVID. We were back to overnights, traveling with Explorer campers to various locations including Lake Umbagog, the White Mountains for hiking, and swimming in the beautiful lakes of New Hampshire.
- Our nature programs continued to be strong with over 75 programs presented in the field, in person at the NLC, or virtually. We have a strong presence with our North Country Nature Program Series thanks to the support of the Tillotson Foundation. Over 1,000 people participated in a TMCC Nature Program this past year.

Have you noticed the addition of a tower to the side of the intern cabin?

Our research team has embraced the MOTUS technology, a way of tracking migrating birds through an area. Tin Mountain is one in a series of towers erected along the eastern United States. Birds and even some butterflies are captured and tagged with a microchip, which is then activated as they fly over these towers. We are excited to be part of this expanding field of research.



We are grateful for the support of our members and donors, foundations, business partners and those who attend our fundraising events. As we look ahead to 2023, we will continue to grow with further advances secured by the Planting Seeds Capital Campaign including a completed Accessible Nature Trail and Children's Playscape. These special projects complement and strengthen our mission to educate and inspire children, adults and families.

We are grateful that you are a part of the Tin Mountain Community and look forward to being with you in the year ahead.



Nancy Devine

Board Chair

Joi Jan Kinsley

Executive Director

Financial Statement

October 1, 2021 - September 30, 2022

After two years living with Covid-19 precautions, fiscal year 2022 was mostly back to business as usual. Campers once again traveled and had overnights while the Hillclimb was back to 450 riders with lunch and prizes. We improved our operational revenue by \$148k. Total revenue, however, is significantly less because we raised almost \$1.3 million from the Capital Campaign in FY 2021 and booked unrealized investment loss this fiscal year 2022. The increased operation expense is due primarily to investments in personnel, camp and event enhancements. We used restricted cash on hand to cover \$160k of operational expenses. The Capital Campaign funded \$200K to develop the Accessible Nature Trail and \$400K to establish a new TMCC endowment. As these funds are invested for the long term, an upmarket over time will grow the endowment. The balance sheet remains exceptionally strong with no long-term debt.

Statement of Activities for the Year Ended September 30, 2022

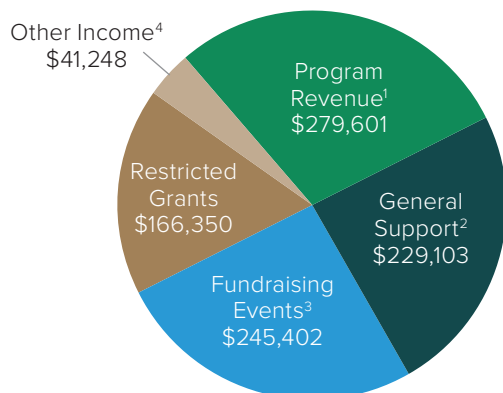
REVENUE	9/30/22	9/30/21
Program Revenue ¹	279,601	239,364
General Support ²	229,103	185,931
Fundraising Events ³	245,402	130,876
Restricted Grants	166,350	244,770
Other Income ⁴	41,248	12,943
Total Operation Revenue	\$961,703	\$813,884
Capital Campaign	49,545	1,294,663
Unrealized Endowment Gain(Loss)	(158,653)	157,185
Total Revenue	\$852,595	\$2,265,731
EXPENSES		
Program Related	667,307	579,050
Fundraising	223,360	134,443
Administrative	235,292	197,824
Total Expenses	\$1,125,959	\$911,317
Change in net assets	(\$273,364)	\$1,354,414

Statement of Financial Position September 30, 2022

ASSETS	9/30/22	9/30/21
Cash, Unrestricted	(2,904)	35,004
Cash, Restricted	455,014	627,400
Accounts Receivable	129,428	98,237
Other Current Assets	193,795	183,370
Long Term Pledges Receivable	-	110,980
Endowment	879,361	963,244
Property and Equipment	2,509,450	2,344,723
Total Assets	\$4,164,144	\$4,362,958
LIABILITIES		
Payables and accrued expenses	148,922	78,872
Net assets, unrestricted	2,786,585	2,782,085
Net assets with donor restrictions	1,228,637	1,502,001
Total Liabilities	\$4,164,144	\$4,362,958

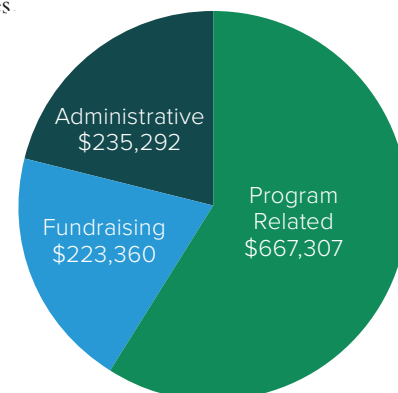
Operational Revenue

Operational revenue (exclusive of capital campaign and endowment revenue) this fiscal year was higher than the prior year, primarily due to increased revenue from schools, camps, Hillclimb, and other fundraising activities.



Operation Expenses

Expenses include a new grant funded position of Outreach Coordinator. Increased personnel expenses are budgeted to be partially defrayed with increased future income and grants. Expenses were higher also due to expanded camp and event activities.



¹ Schools, Camp, Nature Programs, Conservation Projects. ² Membership and donations. ³ First Season, Hillclimb Bike Race.

⁴ Rental income, merchandise sales, miscellaneous.

Grants and Restricted Gifts

Annual

Anonymous Foundation
The Clarence E. Mulford Trust
New Hampshire Charitable Foundation's
Community Impact Grant
The Dorr Family Foundation
Neil and Louise Tillotson Fund at the
New Hampshire Charitable Foundation
New Hampshire Electric Co-op
The Pequawket Foundation
The Robert & Dorothy Goldberg
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Hartford Foundation for Public Giving
Wild and Scenic Rivers Stewardship
& Partnership

Capital Campaign

Gibson/Woodbury Charitable Foundation

Research Grants Awarded

Avian Research

Conservation Stewardship Program,
NRCS

Brook Trout Habitat

National Fish and Wildlife Foundation
Moose Plate Grant Program

Forest Management

Environmental Quality Incentives
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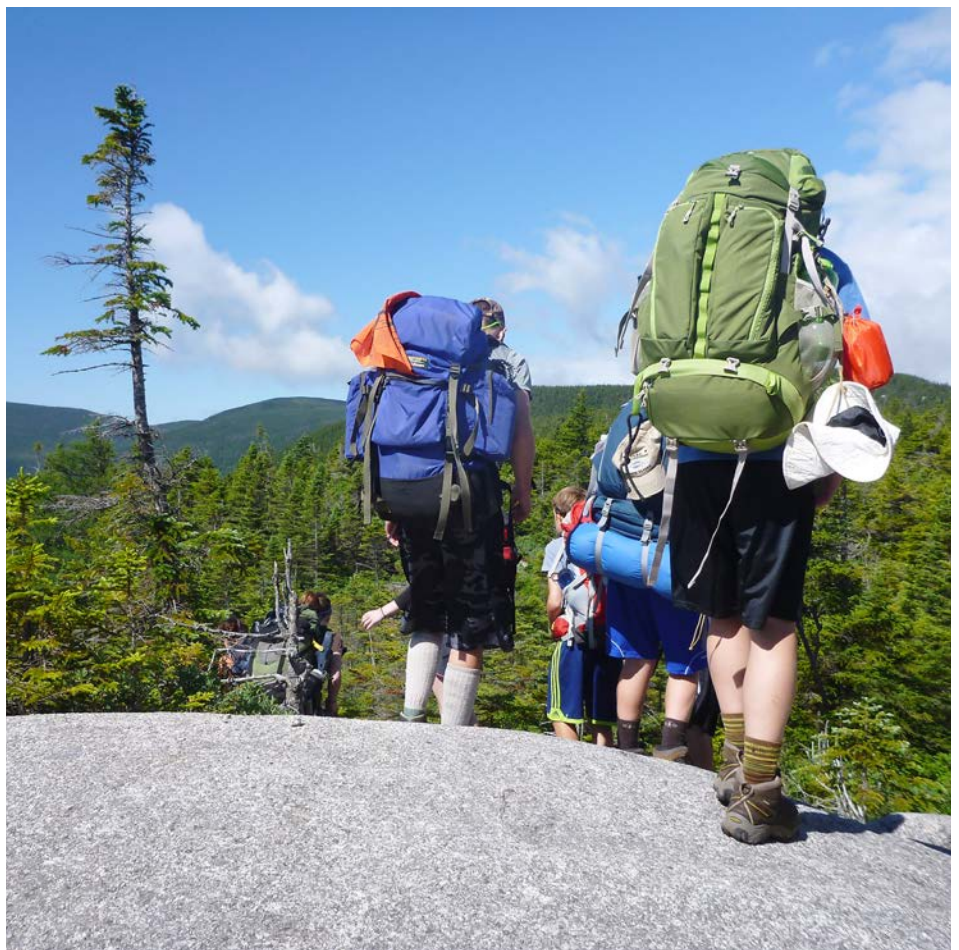
Memorial Tributes

Robin Kosstrin

Robin loved being outdoors all of her life. She was an avid skier, loved the ocean, and enjoyed watching birds. Robin and her husband Bob owned R and R woodworking creating beautiful Adirondack chairs and furniture. Their handiwork has graced the porch of TMCC Nature Learning Center for many years. Hundreds of people have enjoyed the rocking chairs and simply hanging out on the porch at the NLC watching birds at the feeders or activity in the pollinator gardens. As a fitting tribute to Robin, we will have six Adirondack chairs in our new post and beam pavilion on the accessible nature trail.

Frank and Nancy Seabury

Spending time outside with friends and family was a key part of Frank and Nancy's lives, and they loved to share their interests in skiing, hiking, sailing, and canoeing with others. They especially enjoyed New Hampshire and its beautiful lakes, rivers and mountains. Summers were spent on or in the water at Loon Lake in Freedom, and winters involved skiing (and teaching skiing) at Cranmore, Pleasant Mountain, and King Pine. Their daughters and grandchildren were beneficiaries of their active lifestyle and were excited to honor them with a donation to help with the construction of the new accessible trail at Tin Mountain, where they know Frank and Nancy would have strolled often.



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Long term planning ensures that your personal legacy will live on for years to come. A legacy gift to Tin Mountain Conservation Center helps Tin Mountain continue and expand its mission for environmental education, outdoor recreation, conservation research and so much more. Joining your friends as a member of the Barbara Rockwell Henry Legacy Society furthers Tin Mountain's vision to foster future generations of environmental stewards and responsible outdoor enthusiasts. Legacy gifts may be given to remember or honor a loved one and may be in the form of a Bequest, Charitable Trust, IRA gift or donation of stocks, bonds or other assets. Please consider one of the many options for remembering Tin Mountain in your estate plans. Legacy gifts are one of the many ways your legacy can continue to inspire future generations and help secure the future of Tin Mountain. To learn more, please contact Executive Director, Lori Jean Kinsey at 603-447-6991, or email her at lkinsey@tinmountain.org.

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Accessible Nature Trail

During the last few months of 2019, Tin Mountain launched its "Planting Seeds... the next 40 years" Capital Campaign. Started by Barbara Henry Rockwell in 1980, Tin Mountain Conservation Center has grown tremendously over the past 40 years. For this campaign, the organization took a step back and looked at its journey and growth to date, and then charted a course for its future, the next 40 years. The Planting Seeds campaign included four primary goals:

- ✓ Purchase an adjacent 73 acre parcel of land and, on it, build a 1.2 mile Accessible Nature Trail
- ✓ Get on firm financial footing – pay off the mortgage, establish an endowment, and create a maintenance fund

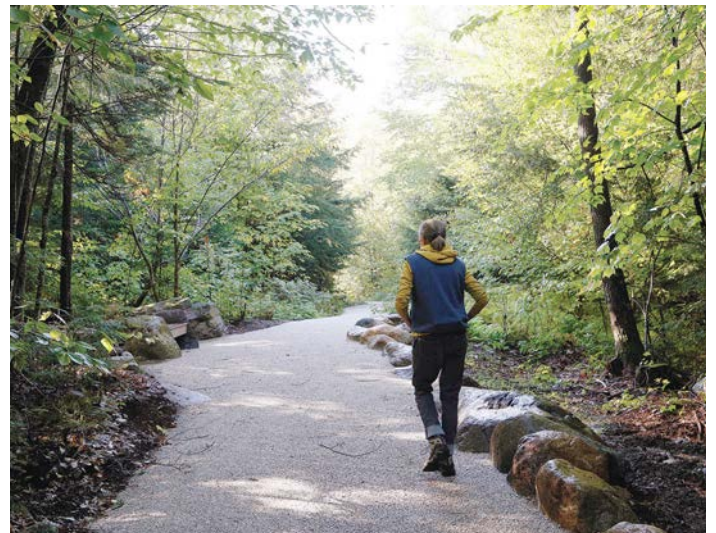
- Construct Nature's Playscape for children
- Build a new barn for equipment and storage, allowing the Historic Barn to be used for programs and rentals

Despite the global pandemic,

Tin Mountain reached its fund-raising goal of \$1.3 million dollars and, with the exception of a few finishing touches, the Accessible Trail is done, which completes the first two goals. Next up is to break ground for Nature's Playscape. Work on this project is scheduled to

begin in the fall of 2023. The plans and drawings of the new barn are also being finalized.

Stay tuned as more exciting projects, and programs are launched at Tin Mountain Conservation Center.



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