



TinMountain
CONSERVATION
CENTER

Annual Report: 10.1.2019 - 9.30.2020



Tin Mountain Conservation Center
1245 Bald Hill Rd, Albany, NH 03818
603.447.6991 - www.tinmountain.org - info@tinmountain.org

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Brook Trout

Connor Quinn

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Highlights 10.1.2019 - 9.30.2020

Fall 2019

- Dr. Rick Van de Poll hired as consulting Research Director
- Dawson Winch hired as Marketing & Communication Director
- Launched the *Barbara Henry Rockwell Society*

Winter 2020

- Katy Lewis hired as Research Manager

Spring 2020

- Board of Trustees adopt three year strategic plan
- Tin Mountain building closes, all staff work from home due to Covid-19
- Received PPP Loan due to Covid-19
- School programs go remote
- Nature programs move online, presented over Zoom

Summer 2020

- TMCC remains closed to the public
- Staff returns to the office in staggered shifts
- Receive NERF grant due to Covid-19
- Summer camp revised with "Camp in a Box" and Family Tuesdays
- Offered *Aternative Century*, a self-guided 100 mile tour
- Field trips resume with limited attendees & social distance protocols
- Mt. Washington Auto Road Bicycle Hillclimb cancelled

Fall 2020

- School program for school year 2020-21 are held outside or remote



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Anne Ficke
Jen & Matt Hohenboken
Jim & Claire Lewkowicz

Christine & Kenneth Lydecker
Vicki MacDougall
Ragged Mountain Equipment Inc.
Frontside Grind
Old Village Bakery
Casella Organics

Inspire, Teach,

Update from Board President, Rick Steber & Executive Director, Lori Jean Kinsey

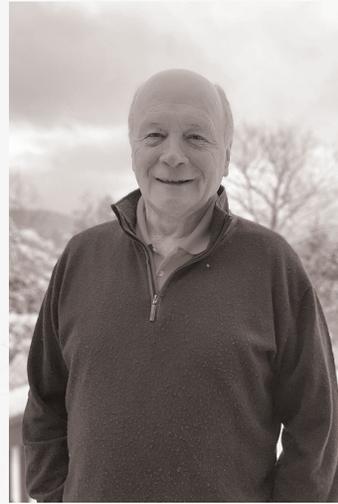
40 Years and counting...

Tin Mountain 10.1.2019-9.30.2020

The year 2019-2020 was a very formative one for Tin Mountain accompanied by both risks and opportunities. During the first half, Dr. Rick Van de Poll, Director of Research and Katy Lewis, Manager of Research joined our staff to commence efforts to formalize and elevate Tin Mountain's ongoing avian studies and trout restoration in "first order" streams. This solidifies our commitment to research, expanding capabilities to more deeply understand our environment and meet commitments to funding grants previously received. Leslie Schomaker, Treasurer and Nancy Davis, Finance Manager undertook a comprehensive re-creation of Tin Mountain's financial system that produces more timely, detailed, and accurate reporting for internal requirements as well as tax basis accounting needs. Dawson Winch joined the staff as our new Communications and Marketing Director bringing a strong background in public relations, marketing, and business networking. During the year we also added 3 new trustees who bring deep levels of experience in professional fund raising, business development, and non-profit work. As a result our staff and board now provide greater depth of experience in a wide range of educational and experiential competencies.

Commencing in the fall we embarked on the creation of a three year strategic plan, produced through the combined effort of all employees and board members. Strategy and plans focused on education, research, adult programs, land developments, and our financial future. Completed in April, the plan output quickly resulted in a proposal for an adjacent strategic land purchase, additional research initiatives, new dimensions for education and programs, added building capacity for our nature learning center campus, and creation of a targeted \$2.5 million endowment. In combination, these ensure a high commitment to purpose and mission for the coming years. The strategic plan set the stage for a new Capital Campaign designed to carry out Tin Mountain's future strategic initiatives.

As everyone knows the onset of Covid 19 changed our world and Tin Mountain was no exception. Thanks to swift government action Tin Mountain was able to obtain the support needed to work through these pressing times without negative affect to our commitment or capability.



However, we were forced to cancel events and change our approach to nearly everything. Classes were held remotely. Social distancing and adherence to meeting protocols were properly observed and overall we've been successful in doing our part in containing the spread of this disease. In the process, we've become proficient at holding a wide variety of on-line "Zoom" meetings, providing creative outdoor experiences for our kids (a la "camp in a box") and through our land and trail holdings offering an outlet for our served communities to continue to enjoy nature and the outdoors. We have weathered the Covid storm and will emerge better and stronger than ever.

As we've crossed a threshold this year, our 40th in existence, we are committed more than ever to our core mission in our shared valley and serving all who come our way. In closing we'd like to congratulate our staff and board who have not only adapted in a difficult environment but, through creativity and diligent effort have led us down new paths in new ways. With the help of many, our team has proven resilient and dedicated. We are prepared and confident for our future.

Sincere thanks go out to all who have played a part in this challenging year. Please join us as we pursue our vision, goals, and dreams for the next 40 years! If you are not already, become a part of Tin Mountain!

Chair, Board of Trustees

Executive Director

Explore, Research, Protect

Financial Statement

October 1, 2019 - September 30, 2020

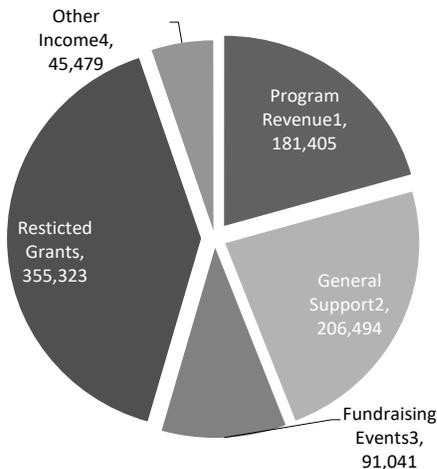
Statement of Activities for the Year Ended September 30, 2020		
REVENUE	9/30/2020	9/30/2019
Program Revenue ¹	181,405	141,277
General Support ²	206,494	174,371
Fundraising Events ³	91,041	265,878
Resticted Grants	355,323	311,149
Other Income ⁴	45,479	32,385
Total Revenue	\$879,742	\$925,060
EXPENSES	9/30/2020	9/30/2019
Program Related	502,922	533,627
Fundraising	125,721	220,219
Administrative	155,928	127,636
Total Expenses	\$784,571	\$881,482
Change in net assets	\$95,171	\$43,578
¹ Schools, Camp, Nature Programs, Conservation Projects		
² Membership and donations		
³ First Season, Century Ride, Hillclimb Bike Race		
⁴ Rental income, investment income, miscellaneous		

Statement of Financial Position September 30, 2020	
ASSETS	
Cash, Unrestricted	45,969
Cash, Restricted	221,651
Accounts Receivable	60,591
Other Current Assets	11,556
Endowment	553,787
Property and Equipment	2,165,443
Total Assets	\$3,058,997
LIABILITIES	
Payables and accrued expenses	31,361
Mortgage due	97,964
Net assets, unrestricted	2,196,445
Net assets with donor restrictions	733,227
Total Liabilities	\$3,058,997

Our financial position is very strong. We have a large cash balance; however, the majority of the funds is restricted by grantors for specific purposes. These funds cannot be spent until the purpose is fulfilled. Some grants are short term; however, some require a year or more to fulfill. Almost all of the Property and Equipment balance is for the Albany Nature Learning Center. Debt against TMCC's property is only 4% of the asset value, and was paid off in 2021 with Capital Campaign funds.

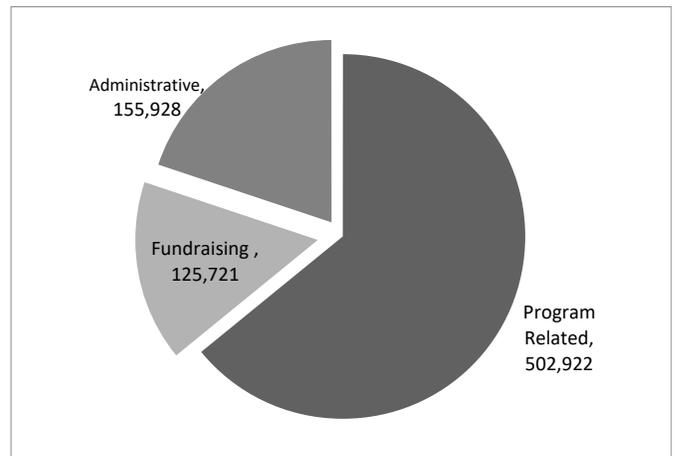
REVENUE

The Covid-19 virus created many fiscal challenges due to changes to and cancellation of fundraising events. However, project income from Carrol County Conservation District and NCRS provided new sources of revenue. Generous government support through the Payroll Protection plan (PPP) and the CARES act helped replace the loss in traditional revenue. Endowment contributions to operations increased. The cancellation / modification of activities reduced expenses, thereby helping cashflow.



EXPENSES

The majority of our expenses go toward fulfilling our mission – teaching in schools and hosting nature programs at the Nature Learning Center (NLC), running summer nature camps, NLC building expenses, research projects, land stewardship, etc. Fund-raising expenses are dominated by the Hillclimb, which also raises the most funds for Tin Mountain.



Grants & Restricted Funds

Research Director & Interns

Anonymous Foundation

Community Impact Grant

New Hampshire Charitable Foundation

Fryeburg Academy - May Term

Clarence E. Mulford Trust

Window Dressers Scholarship

New Hampshire Electric Coop

Programs Adult Day Center

Pequawket Found. advised fund of NHCF

Pollinator Garden

Patricia & Charles Walker Family Fund

Programs Gorham High School

Walmart

Brook Trout Habitat Enhancement

National Fish & Wildlife Foundation

Brook Trout Habitat Enhancement

Moose Plate Grant

Avian Research

Conservation Stewardship Prog, NRCS

Forest Management

Environmental Quality Incentives Prog.

NRCS

General Support

PPP Loan / Grant

NERF Grant, State of NH

Community Nature Program Sponsors

Hancock Lumber

Ragged Mountain Equipment

Bank of New Hampshire

Settlers Green OVP Management

Gifts In Honor of Thanks to our Volunteers

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